

18면 페니 로드 35번 버스 정류장 무시됨





- [1] To whom it may concern, I would like to draw your attention to a problem that frequently occurs with the No. 35 buses.
- [2] There is a bus stop about halfway along Fenny Road, at which the No. 35 buses are supposed to stop.
- [B] It would appear, however, that some of your drivers are either unaware of this bus stop or for some reason choose to ignore it, driving past even though the buses are not full.

[4] I would be grateful if you could remind your drivers that this bus stop exists and that they should be prepared to stop at it.

- [B] I look forward to seeing an improvement in this service soon.
- [G] Yours faithfully, John Williams



10점 25센트 거라지 세일 구매로 엄마에게 기쁨을 선사합니다.



25-cent Garage Sale Purchase Brings Joy to Mom.

- [1] My 10-year-old appeared, in desperate need of a quarter.
- [2] "A quarter?
- [B] What on earth do you need a quarter for?"
- [4] My tone bordered on irritation.
- [5] I didn't want to be bothered with such a trivial demand.
- [G] "There's a garage sale up the street, and there's something I just gotta have! It only costs a quarter. Please?"
- [7] I placed a quarter in my son's hand.
- [8] Moments later, a little voice said, "Here, Mommy, this is for you."
- [9] I glanced down at the hands of my little son and saw a four-inch cream-colored statue of two small children hugging one another.
- [10] Inscribed at their feet were words that read It starts with 'L' ends with 'E' and in between are 'O' and 'V.'
- [11] As I watched him race back to the garage sale, I smiled with a heart full of happiness.
- [12] That 25-cent garage sale purchase brought me a lot of joy.



20일 직원들과 심리 게임을 하는 것: 도움이 되지 않습니다.



Playing psychological games with employees: not helpful.

- [1] Managers frequently try to play psychologist, to "figure out" why an employee has acted in a certain way.
- [2] Empathizing with employees in order to understand their point of view can be very helpful.
- [B] However, when dealing with a problem area, in particular, remember that it is not the person who is bad, but the actions exhibited on the job.
- [4] Avoid making suggestions to employees about personal traits they should change; instead suggest more acceptable ways of performing.
- [B] For example, instead of focusing on a person's "unreliability," a manager might focus on the fact that the employee "has been late to work seven times this month."
- [G] It is difficult for employees to change who they are; it is usually much easier for them to change how they act.



201円 균류는 고대 숲을 보존하기 위해 다양성 운동을 펼칩니다.



Fungi Exercise Diversity to Preserve Ancient Forests.

- [1] I suspect fungi are a little more forward "thinking" than their larger partners.
- [2] Among trees, each species fights other species.
- [B] Let's assume the beeches native to Central Europe could emerge victorious in most forests there.
- [4] Would this really be an advantage?
- [B] What would happen if a new pathogen came along that infected most of the beeches and killed them?
- [G] In that case, wouldn't it be more advantageous if there were a certain number of other species around oaks, maples, or firs that would continue to grow and provide the shade needed for a new generation of young beeches to sprout and grow up?
- [7] Diversity provides security for ancient forests.
- [8] Because fungi are also very dependent on stable conditions, they support other species underground and protect them from complete collapse to ensure that one species of tree doesn't manage to dominate.





220진 긍정적인 환상은 신체적으로 긴장을 풀어주지만 행동을 취하는 동기에 영향을 미칩니다.



Positive Fantasies Relaxing Physically, but Impact Motivation for Taking Action.

- [1] It's remarkable that positive fantasies help us relax to such an extent that it shows up in physiological tests.
- [2] If you want to unwind, you can take some deep breaths, get a massage, or go for a walk but you can also try simply closing your eyes and fantasizing about some future outcome that you might enjoy.
- [B] But what about when your objective is to make your wish a reality?
- [4] The last thing you want to be is relaxed.
- You want to be energized enough to get off the couch and lose those pounds or find that job or study for that test, and you want to be motivated enough to stay engaged even when the inevitable obstacles or challenges arise.

- [G] The principle of "Dream it. Wish it. Do it." does not hold true, and now we know why: in dreaming it, you undercut the energy you need to do it.
- [7] You put yourself in a temporary state of complete happiness, calmness and inactivity.



2⊞ 요리 감소의 결과 - 좋은 점과 나쁜 점.



Consequences of Declining Cooking - Good and Bad.

- [1] If cooking is as central to human identity, biology, and culture as the biological anthropologist Richard Wrangham suggests, it stands to reason that the decline of cooking in our time would have serious consequences for modern life, and so it has.
- [2] Are they all bad? Not at all.
- [B] The outsourcing of much of the work of cooking to corporations has relieved women of what has traditionally been their exclusive responsibility for feeding the family, making it easier for them to work outside the home and have careers.
- [4] It has headed off many of the domestic conflicts that such a large shift in gender roles and family dynamics was bound to spark.
- [B] It has relieved other pressures in the household, including longer workdays and overscheduled children, and saved us time that we can now invest in other pursuits.
- [G] It has also allowed us to diversify our diets substantially, making it possible even for people with no cooking skills and little money to enjoy a whole different cuisine.
- [7] All that's required is a microwave.



24日 지속 가능한 기업을 지원하기 위해 지갑으로 투표하기

VOTE #

Voting With Your Wallet to Support Sustainable Companies

- [1] As you may already know, what and how you buy can be political.
- [2] To whom do you want to give your money?
- [B] Which companies and corporations do you value and respect?
- [4] Be mindful about every purchase by carefully researching the corporations that are taking our money to decide if they deserve our support.
- [5] Do they have a record of polluting the environment, or do they have fair—trade practices and an end—of—life plan for the products they make?
- [d] Are they committed to bringing about good in the world?
- [7] For instance, my family has found a company producing recycled, plastic-packaging-free toilet paper with a social conscience.
- [8] They contribute 50 percent of their profits to the construction of toilets around the world, and we're genuinely happy to spend our money on this special toilet paper each month.
- [9] Remember that the corporate world is built on consumers, so as a consumer you have the power to vote with your wallet and encourage companies to embrace healthier and more sustainable practices with every purchase you choose to make.



20번 카밀 플라마리온: 천문학자 겸 작가

Camille Flammarion: Astronomer and Writer



- [1] Camille Flammarion was born at Montigny-le-Roi, France.
- [2] He became interested in astronomy at an early age, and when he was only sixteen he wrote a book on the origin of the world.
- [B] The manuscript was not published at the time, but it came to the attention of Urbain Le Verrier, the director of the Paris Observatory.
- [4] He became an assistant to Le Verrier in 1858 and worked as a calculator.
- [B] At nineteen, he wrote another book called The Plurality of Inhabited Worlds, in which he passionately claimed that life exists outside the planet Earth.
- [G] His most successful work, Popular Astronomy, was published in 1880, and eventually sold 130,000 copies.
- [7] With his own funds, he built an observatory at Juvisy and spent May to November of each year there.
- [8] In 1887, he founded the French Astronomical Society and served as editor of its monthly publication.



20집 유통기한은 소비와 폐기물 생산을 촉진합니다.



Sell-By Date Drives Consumption & Waste Production.

- [1] There is little doubt that we are driven by the sell-by date.
- [2] Once an item is past that date it goes into the waste stream, further increasing its carbon footprint.
- [B] Remember those items have already travelled hundreds of miles to reach the shelves and once they go into waste they start a new carbon mile journey.
- [4] But we all make our own judgement about sell-by dates; those brought up during the Second World War are often scornful of the terrible waste they believe such caution encourages.
- [B] The manufacturer of the food has a view when making or growing something that by the time the product reaches the shelves it has already been travelling for so many days and possibly many miles.
- [G] The manufacturer then decides that a product can reasonably be consumed within say 90 days and 90 days minus so many days for travelling gives the sell-by date.
- [7] But whether it becomes toxic is something each individual can decide.
- [8] It would seem to make sense not to buy large packs of perishable goods but non-perishable items may become cost-effective.



월0월 카페인 효과는 유전, 연령, 체내 제거 시간에 따라 달라집니다.



Caffeine Effects Depend on Genetics, Age, and Clearance Time.

- [1] The "jolt" of caffeine does wear off.
- [2] Caffeine is removed from your system by an enzyme within your liver, which gradually degrades it over time.
- [B] Based in large part on genetics, some people have a more efficient version of the enzyme that degrades caffeine, allowing the liver to rapidly clear it from the bloodstream.
- [4] These rare individuals can drink an espresso with dinner and fall fast asleep at midnight without a problem.
- [5] Others, however, have a slower-acting version of the enzyme.
- [G] It takes far longer for their system to eliminate the same amount of caffeine.
- [7] As a result, they are very sensitive to caffeine's effects.
- [8] One cup of tea or coffee in the morning will last much of the day, and should they have a second cup, even early in the afternoon, they will find it difficult to fall asleep in the evening.
- [9] Aging also alters the speed of caffeine clearance: the older we are, the longer it takes our brain and body to remove caffeine, and thus the more sensitive we become in later life to caffeine's sleep-disrupting influence.



⊠면 영리한 마케터가 반항자에 미치는 영향과 대중의 의견 거부.



Influence of Clever Marketers on Rebels and Rejection of Popular Opinion.

- [1] Rebels may think they're rebels, but clever marketers influence them just like the rest of us.
- [2] Saying, "Everyone is doing it" may turn some people off from an idea.
- [B] These people will look for alternatives, which (if cleverly planned) can be exactly what a marketer or persuader wants you to believe.
- [4] If I want you to consider an idea, and know you strongly reject popular opinion in favor of maintaining your independence and uniqueness, I would present the majority option first, which you would reject in favor of my actual preference.

- [5] We are often tricked when we try to maintain a position of defiance.
- [G] People use this reversal to make us "independently" choose an option which suits their purposes.
- [7] Some brands have taken full effect of our defiance towards the mainstream and positioned themselves as rebels; which has created even stronger brand loyalty.



B2E 일상생활을 통해 드라마의 추상성을 이해합니다.



Understanding the Abstraction of Soap Operas Through Everyday Life.

- [1] A typical soap opera creates an abstract world, in which a highly complex web of relationships connects fictional characters that exist first only in the minds of the program's creators and are then recreated in the minds of the viewer.
- [2] If you were to think about how much human psychology, law, and even everyday physics the viewer must know in order to follow and speculate about the plot, you would discover it is considerable at least as much as the knowledge required to follow and speculate about a piece of modern mathematics, and in most cases, much more.

- [B] Yet viewers follow soap operas with ease.
- [4] How are they able to cope with such abstraction?
- [5] Because, of course, the abstraction is built on an extremely familiar framework.
- [G] The characters in a soap opera and the relationships between them are very much like the real people and relationships we experience every day.
- [7] The abstraction of a soap opera is only a step removed from the real world.
- [8] The mental "training" required to follow a soap opera is provided by our everyday lives.



BBE 감각 무기 경주: 박쥐와 나방.

Sensory Arms Race: Bats and Moths.



- [1] As always happens with natural selection, bats and their prey have been engaged in a life-or-death sensory arms race for millions of years.
- [2] It's believed that hearing in moths arose specifically in response to the threat of being eaten by bats.
- [B] (Not all insects can hear.) Over millions of years, moths have evolved the ability to detect sounds at ever higher frequencies, and, as they have, the frequencies of bats' vocalizations have risen, too.
- [4] Some moth species have also evolved scales on their wings and a fur-like coat on their bodies; both act as "acoustic camouflage," by absorbing sound waves in the frequencies emitted by bats, thereby preventing those sound waves from bouncing back.
- [5] The B-2 bomber and other "stealth" aircraft have fuselages made of materials that do something similar with radar beams.



BAN 관련 지식을 위한 감각 입력 필터링 및 정렬.



Filtering and Sorting Sensory Input for Relevant Knowledge.

- [1] Much of human thought is designed to screen out information and to sort the rest into a manageable condition.
- [2] The inflow of data from our senses could create an overwhelming chaos, especially given the enormous amount of information available in culture and society.
- [B] Out of all the sensory impressions and possible information, it is vital to find a small amount that is most relevant to our individual needs and to organize that into a usable stock of knowledge.
- [4] Expectancies accomplish some of this work, helping to screen out information that is irrelevant to what is expected, and focusing our attention on clear contradictions.
- [5] The processes of learning and memory are marked by a steady elimination of information.
- [G] People notice only a part of the world around them.
- [7] Then, only a fraction of what they notice gets processed and stored into memory.
- [8] And only part of what gets committed to memory can be retrieved.



▷ 유럽 민주주의의 아이러니: 약한 통치자와 낮은 세수 징수



Irony of European Democracy: Weak Rulers and Low Revenue Collection

[1] The irony of early democracy in Europe is that it thrived and prospered precisely because European rulers for a very long time were remarkably weak.

[2] For more than a millennium after the fall of Rome, European rulers lacked the ability to assess what their people were producing and to levy substantial taxes based on this.

- [B] The most striking way to illustrate European weakness is to show how little revenue they collected.
- [4] Europeans would eventually develop strong systems of revenue collection, but it took them an awfully long time to do so.
- [B] In medieval times, and for part of the early modern era, Chinese emperors and Muslim caliphs were able to extract much more of economic production than any European ruler with the exception of small city-states.



BG판 경쟁 비즈니스와 광고는 소비자에게 혜택을 줍니다.



Competing businesses and advertising benefits consumers.

- [1] If you drive down a busy street, you will find many competing businesses, often right next to one another.
- [2] For example, in most places a consumer in search of a quick meal has many choices, and more fast-food restaurants appear all the time.
- [B] These competing firms advertise heavily.
- [4] The temptation is to see advertising as driving up the price of a product without any benefit to the consumer.
- [5] However, this misconception doesn't account for why firms advertise.
- [G] In markets where competitors sell slightly differentiated products, advertising enables firms to inform their customers about new products and services.
- [7] Yes, costs rise, but consumers also gain information to help make purchasing decisions.
- [8] Consumers also benefit from added variety, and we all get a product that's pretty close to our vision of a perfect good and no other market structure delivers that outcome.



B7FE 컴퓨터 디자인 역량: 엘프필하모니의 예시



Computer Design Capabilities: Elbphilharmonie as an Example

- [1] Architects might say a machine can never design an innovative or impressive building because a computer cannot be "creative."
- [2] Yet consider the Elbphilharmonie, a new concert hall in Hamburg, which contains a remarkably beautiful auditorium composed of ten thousand interlocking acoustic panels.
- [B] It is the sort of space that makes one instinctively think that only a human being and a human with a remarkably refined creative sensibility, at that could design something so aesthetically impressive.
- [4] Yet the auditorium was, in fact, designed algorithmically, using a technique known as "parametric design."
- [5] The architects gave the system a set of criteria, and it generated a set of possible designs for the architects to choose from.
- [G] Similar software has been used to design lightweight bicycle frames and sturdier chairs, among much else.
- [7] Are these systems behaving "creatively"?
- [8] No, they are using lots of processing power to blindly generate varied possible designs, working in a very different way from a human being.



B8띰 두뇌 에너지 소비 및 스트레스 상황

percent of the available fuel.



Brain Energy Consumption & Stressful Situations

- [2] Although the brain accounts for merely 3 percent of a person's body weight, it consumes 20
- [B] Your brain can't store fuel, however, so it has to "pay as it goes."

[1] The brain is a high-energy consumer of glucose, which is its fuel.

- [4] Since your brain is incredibly adaptive, it economizes its fuel resources.
- [B] Thus, during a period of high stress, it shifts away from the analysis of the nuances of a situation to a singular and fixed focus on the stressful situation at hand.
- [6] You don't sit back and speculate about the meaning of life when you are stressed.
- [7] Instead, you devote all your energy to trying to figure out what action to take.
- [8] Sometimes, however, this shift from the higher—thinking parts of the brain to the automatic and reflexive parts of the brain can lead you to do something too quickly, without thinking.



BOEI 업무 몰입의 원인: 상황 및 개인적 영향.

Causes of Work Engagement: Situational and Personal Influences.

- [1] Much research has been carried out on the causes of engagement, an issue that is important from both a theoretical and practical standpoint: identifying the drivers of work engagement may enable us to manipulate or influence it.
- [2] The causes of engagement fall into two major camps: situational and personal.
- [B] The most influential situational causes are job resources, feedback and leadership, the latter, of course, being responsible for job resources and feedback.
- [4] Indeed, leaders influence engagement by giving their employees honest and constructive feedback on their performance, and by providing them with the necessary resources that enable them to perform their job well.
- [5] It is, however, noteworthy that although engagement drives job performance, job performance also drives engagement.
- [G] In other words, when employees are able to do their jobs well to the point that they match or exceed their own expectations and ambitions they will engage more, be proud of their achievements, and find work more meaningful.
- [7] This is especially evident when people are employed in jobs that align with their values.





40번 9/11 이후 도움의 동기와 정서적 각성

Motivation for Helping after 9/11 and Emotional Arousal

9/11

The House

- [1] In 2006, researchers conducted a study on the motivations for helping after the September 11th terrorist attacks against the United States.
- [2] In the study, they found that individuals who gave money, blood, goods, or other forms of assistance because of other-focused motives (giving to reduce another's discomfort) were almost four times more likely to still be giving support one year later than those whose original motivation was to reduce personal distress.

- [B] This effect likely stems from differences in emotional arousal.
- [4] The events of September 11th emotionally affected people throughout the United States.
- [5] Those who gave to reduce their own distress reduced their emotional arousal with their initial gift, discharging that emotional distress.
- [G] However, those who gave to reduce others' distress did not stop empathizing with victims who continued to struggle long after the attacks.



41-42인 1680년대 50세까지 살기: 나이에 대한 사회적 인식과 그 변화.



Living to Fifty in the 1680s: Social Perception of Age and How It Has Changed.

- [1] In England in the 1680s, it was unusual to live to the age of fifty.
- [2] This was a period when knowledge was not spread widely, there were few books and most people could not read.
- [B] As a consequence, knowledge passed down through the oral traditions of stories and shared experiences.
- [4] And since older people had accumulated more knowledge, the social norm was that to be over fifty was to be wise.
- [5] This social perception of age began to shift with the advent of new technologies such as the printing press.
- [G] Over time, as more books were printed, literacy increased, and the oral traditions of knowledge transfer began to fade.
- [7] With the fading of oral traditions, the wisdom of the old became less important and as a consequence being over fifty was no longer seen as signifying wisdom.





4개-422만 1680년대 50세까지 살기: 나이에 대한 사회적 인식과 그 변화.



Living to Fifty in the 1680s: Social Perception of Age and How It Has Changed.

- [8] We are living in a period when the gap between chronological and biological age is changing fast and where social norms are struggling to adapt.
- [9] In a video produced by the AARP (formerly the American Association of Retired Persons), young people were asked to do various activities 'just like an old person'.
- [10] When older people joined them in the video, the gap between the stereotype and the older people's actual behaviour was striking.
- [11] It is clear that in today's world our social norms need to be updated quickly.